

**NZIOB ANNUAL REPORT  
PRESIDENT'S REPORT  
JUNE 2010**

This report covers the period June 2009 to June 2010 and is the first year of my two year term as National President.

I would like to take this opportunity to thank John Bullen the outgoing Immediate Past President both for his personal support in my first year as President but also his continued support for all that the Institute undertakes especially his role on the Awards Committee. John defines all that the Institute stands for, over 25 years, we are hopeful that he will continue to provide support and mentoring at some level within the Institute.

I would also like to thank Rick Mason the NZIOB CEO and Brigitte Taudien the NZIOB Administrator. The NZIOB National office works away in the background managing the day to day affairs of the Institute with minimal acknowledgement and little fuss.

Also thanks must go to our wonderful family of sponsors you continue to provide the NZIOB with their support in providing events at National and Chapter level. The ongoing support of GIB/Winstone Wallboards has resulted in them increasing their level of sponsorship within the Institute both at National and Regional levels..

The 2009 Excellence Awards again were a tremendous success and continues to highlight that the 'building professionals' in this country are of world standard. It was with pleasure that I presented Jack Smith with his NZIOB Honorary Membership

Planning is well underway for the 2010 NZIOB GIB Awards and I am pleased to report this year we have a record number of entries and finalist judging will be complete by the end of June. All planning is in place for what will be another fantastic night with the Hon. Maurice Williamson as our special guest, table sales are strong and all indications are that it will sell out. This will be the first year that we have sustainability as an award category sponsored by CHH Wood Products.

In September 2009 the NZIOB Councillors, Regional representatives and our Chapter student representatives attended a Strategic Planning workshop to set key objectives for the NZIOB going forward. This forms part of the business plan for this current year and also for the next 3-5 years. The key areas of focus being; increasing our Membership numbers, improved Membership services, and improved communications, both internally and externally across the whole Institute.

Membership levels continue to grow at about 5% per annum which has allowed us to pass the 700 member mark.

Our relationship with the Australian Institute of Building (AIB) continues to mature and we are collectively working on opportunities and sharing ideas. I have been very fortunate to represent the NZIOB at both their AIB Conference and Awards evening. I look forward to hosting this year at our awards event.

As Licensing, LBP, becomes a reality it is good to see that the DBH has recognised NZIOB membership as part of the criteria for assessing site licences 1, 2, and 3. This is a result of significant work put in with DBH over several years. There is still significant work for us to do with the DBH and part of the strategic plan is to increase our advocacy with them. It is pleasing to see that the recent announcements of Industry Strategic bodies by the Minister have good NZIOB member representation.

As an Institute and an industry we are operating in complex times with little or no margins available, reduced workloads in most sectors, an absence of commercial development, and continued issues with project funding. This combined with reduced marketing budgets and reduced discretionary spending has had an impact. This has impacted on the NZIOB with decreased sponsorship levels and a significant sum of unpaid membership dues. In my time on Council this has been the first year we have struggled to get our dues paid. In the past a gentle nudge has resolved the issue of unpaid membership fees this will now require a stronger approach as the sum is significant. Reduced sponsorship and unpaid fees have resulted in an operating loss for the fiscal year ending 31<sup>st</sup> March 2010.

It is my view that there is improvement in the market situation going forward. Architects and engineers are starting to report increased workloads and are starting to recruit again, the banks have more funding available albeit under new rules which is all positive. There is some 12 months lag until this design work becomes viable projects but the signs are still good.

Finally a special thanks to all our Councillors, Chapter, and Branch Board and Committee members who all provide time and effort voluntarily, their work defines what the NZIOB is all about.

A handwritten signature in black ink, appearing to read 'Martin Fahey', with a small arrow pointing to the right at the end of the signature.

Martin Fahey BE FNZIOB RCM  
National President